



October 8-10, 2014
CONFERENCE SCHEDULE

Wednesday, October 8, 2014 <i>Colloquium Room, 8th Floor - Huntsman Hall, 38th & Walnut Streets</i>	
11:30 AM – 12:30 PM	Arrival, registration <i>Huntsman Hall - Colloquium Room, 8th Floor,</i> Buffet Lunch
12:30 – 12:45 PM	Welcome: Wendy White, Senior Vice President and General Counsel, University of Pennsylvania
12:45 – 2:15 PM	<u>Session 1: Equity Structures - REITs, Partnerships, and Owners - Where the Money Comes From</u> Presenters: Erik F. Williams and Stanley J. Kull, Saul Ewing LLP This session will discuss how different types of developer entities raise the money to build a project and how this is reflected in the legal structure of a development project.
2:15 – 2:45 PM	Break
2:45 – 4:15 PM	<u>Session 2: Beyond Phase 1 – Getting the Best From Your Environmental Consultant</u> Presenter: Philip Hinerman, Fox Rothschild, LLP This session will discuss environmental due diligence issues beyond the basics. Terms and conditions of consultant contracts, ASTM standards, properly scoping Phase 2 work, innocent purchaser defense, drafting reps and warranties.
4:30 – 6:30 PM	<u>WALKING TOUR – New Projects at Penn – Skirkanich Hall, Shoemaker Green, Penn Park, Main Post Office Rehabilitation, Evo Student Housing, FMC Tower, Singh Center for Nanotechnology</u> Guides: David Hollenberg, University Architect, and Paul Sehnert, Director of Real Estate Development, University of Pennsylvania
7:00 – 10:00 PM	Dinner - <i>World Café Live, 3025 Walnut Street</i>

Thursday, October 9, 2014	
<i>Colloquium Room, 8th Floor - Huntsman Hall, 38th & Walnut Streets</i>	
8:00 – 8:45 AM	Breakfast at the <i>Faculty Club</i> , Mezzanine Level - <i>Inn at Penn</i>
8:45 – 11:00 AM	<p><u>Session 3: PANEL – Real Estate Development as Part of an Institutional Advancement Strategy</u> <u>Moderator: Anthony Sorrentino</u></p> <p>Presenters: Anthony Sorrentino (Exec. Director of Public Affairs, UPenn Office of the Executive Vice President); Ira Harkavy, (Assoc. VP & Founding Director of Netter Center for Community Partnerships, UPenn Gov't. & Community Relations); Harris Sokoloff, Ph.D. (Co-Founder and Director, Penn Project for Civic Engagement); Jeffrey Cooper (VP for UPenn Gov't. & Community Relations); Peter Kelsen, Esq. (Blank Rome, LLP, Zoning Attorney).</p> <p>Panel focusing on issues and challenges in town/gown relationships</p> <ul style="list-style-type: none"> - Building Relationships for the long term - Community input on development projects – dealing with the disaffected minority - Community planning techniques engagement strategies with community stakeholders that elicit engagement, buy-in and consensus
11:00 – 11:15 AM	Break
11:15 AM – 12:45 PM	<p><u>Session 4: Barnes Foundation – Thy Will be Done: The Legal Saga Surrounding the New Barnes Foundation Facility.</u> Presenter: Ralph G .Wellington, Esquire, Schnader, Harrison, Segal and Lewis, LLP</p> <p>This session will discuss the legal proceedings that accompanied the decision by the Barnes Foundation Trustees to relocate the Barnes Collection from a Philadelphia suburb to a location in Center City.</p>
12:45 - 1:30 PM	Buffet Lunch provided
1:30 - 2:00 PM	TRAVEL TO BARNES FOUNDATION
2:00 - 3:15 PM	<p><u>Session 5: Building a World Class Museum to House a World Class Art Collection</u> Presenters: Robert Stoeckle, Project Manager, Aegis Property Group and Philip Ryan, Studio Modh Architecture</p> <p>The New Barnes Foundation Museum had to address not only the design constraints established by the courts, but also had to create a new Arts Destination for visitors to Philadelphia. Aegis Property Group managed the construction of the new Barnes Foundation Museum.</p>
3:30 – 5:30 PM	Docent Guided Tour of <i>Barnes Foundation Collection</i>
5:30 – 6:00 PM	Return to <i>Inn at Penn</i>
6:30 – 9:30 PM	<p>Reception and Dinner <i>Krishna P. Singh Center for Nanotechnology, 3205 Walnut Street</i></p>
8:45 – 9:15 PM	Musical Performance – Musicians from the Curtis Institute of Music

HEREL12

HIGHER EDUCATION REAL ESTATE LAWYERS 12TH ANNUAL CONFERENCE

Friday, October 10, 2014 – <u>NOTE CHANGE IN VENUE</u> <i>Inn at Penn, 36th & Walnut Streets – Conference Facilities - Mezzanine Level</i>	
7:30 – 8:30 AM	Breakfast at the <i>Faculty Club</i> , Mezzanine Level – <i>Inn at Penn</i>
8:30 - 9:00AM	HEREL Business Meeting
9:00 – 10:30 AM	<p><u>Session 6: Integrated Project Delivery: Collaborative Revolution in the Construction Industry or False Start?</u> Presenter: Samuel L. Warshawer, Venzie, Phillips and Warshawer</p> <p>This session will discuss the reasons for the construction industry’s current interest in Integrated Project Delivery (IPD), explain the fundamental principles behind IPD and how they differ from traditional design-bid-build construction. It will also review the basic structure of an IPD Agreement and consider, by reference to project examples, some relevant case studies. Is IPD right for your institution? This session will help you assess that fundamental question.</p>
10:30 – 11:15 AM	Break
11:15 AM – 12:45 PM	<p><u>Session 7: University Real Estate Development - Why So Hard To get It Right?</u> Presenter: Dr. Peter Linneman, Emeritus Professor of Real Estate, Wharton School at the University of Pennsylvania</p> <p>This session will discuss campus real estate "deals", including residential, office, retail, hotels and mixed use properties. What are the problems and opportunities? And why are there so many bad buildings on so many campuses? And are universities good JV partners?</p>
	Conference Adjourns - Box Lunch provided